

Announcing the Tech Data Turkey Cert Rebate!

U.S. Business Partners Earn exclusive Tech Data rewards for completing IBM Certifications by November 30

We are excited to announce our *Turkey Cert Rebate*Incentive to support IBM partner revalidation and Cloud
Pak focused growth. Tech Data would like to reward your
firm's efforts to get technical certifications completed &
reported quickly.



- Tech Data will reward \$1,000 for the first 20 Cloud Pak
 Technical Certs passed and reported to IBM. Cloud Pak
 Technical certification must state "Cloud Pak" in the
 technical certification name.
- Tech Data will reward \$500 for the first 20 IBM Focused Product Technical Certs passed and reported to IBM.
 Only qualifying tests listed in the IBM Focus test list are eligible.
- Partners must <u>nominate</u> for certification participation.
- Once Certification is completed, partners must supply a copy of firm's IBM Skills Report from PartnerWorld.
- All certifications must be completed by November 30, 2020 and displaying in firm's IBM Skills Report.

All partners nominated to achieve tech certs for \$250 will be automatically rolled into the Turkey Cert Rebate challenge